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7/89

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1989

EASTERN REGION (ECPO)

Alfred University
Babson College
Bard College
Bentley College
Boston College
Boston University
University of Bridgeport
Brown University
Buffalo State College
Clarkson University
Columbia University
University of Connecticut
Cornell University
CUNY -Bernard M. Baruch
CUNY - Baruch College - Business & Public Administration
CUNY - City College
CUNY - Graduate School & University Center
CUNY - Hunter College
Dartmouth College
Eastern Nazarene College
Fordham University - Lincoln Center
Fordham University
Franklin Pierce College
Husson College
Ithaca College
The King's College
LeMoyne College
Long Island University
University of Maine-Orono
Manhattan College
Manhattanville College
Marist College
MIT
MIT - Sloan School of Management
University of Massachusetts - Amherst
Mount Holyoke College
New Hampshire College
NYU-Graduate School of Business
New School for Social Research - Graduate School
Northeastern University
Pace University-New York City
Pace University-Westchester
Polytechnic University
Post College
Pratt Institute
Rensselaer Polytechnic University
Rhode Island School of Design
University of Rhode Island
Roberts Wesleyan College
University of Rochester
University of Rochester-W.E. Simon Graduate School of Business
Sacred Heart University
Saint Anselm College
St. John Fisher College
St. Joseph's College
St. Joseph's University
SUNY - Buffalo
SUNY - Cortland
SUNY - Geneseo
SUNY - Plattsburgh
SUNY - Purchase
Syracuse University
Union College
Vassar College
Wells College
Williams College
Worcester Polytechnic Institute

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed comprise the **Eastern** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 5, through May 1, 1989) and cumulatively (September 1, 1988, through May 1, 1989). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 4/1/89 THROUGH 5/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	122	1425	$25808	$25594	$29000	$26500	$22000	310	4345	$25816	$25398	$30000	$26000	$21504
BUSINESS ADMIN (INCL MGMT	12	386	22775	22236	*	*	*	83	880	24921	22326	30000	23600	17000
DISTRIBUTION MANAGEMENT	7	19	28500	26207	*	*	*	7	60	28500	24858	*	*	*
ECONOM & FINANCE (BANKING	49	731	28338	25148	33000	29500	23000	74	1383	27110	24654	32500	27250	21500
HOTEL/RESTAURANT MGMT.	+	44	+	19813				13	113	21154	19809	*	*	*
HUMAN RSRCS (incl LABOR R	4	45	21500	22110	*	*	*	4	92	21500	22199	*	*	*
MANAGEMENT INFO SYSTEMS	27	118	26904	26142	31000	28000	22000	46	400	27842	26949	31200	28000	23900
MARKETING/MARK MGMT (RESR	42	420	22967	22581	26580	22750	19000	65	1027	22609	22485	27000	22500	18000
REAL ESTATE	1	9	20000	24456	*	*	*	1	16	20000	23489	*	*	*
COMMUNICATIONS														
ADVERTISING	2	29	24500	19390	*	*	*	2	46	24500	19166	*	*	*
COMMUNICATIONS	4	122	24027	20978	*	*	*	7	207	20870	20638	*	*	*
JOURNALISM	+	34	+	18998				1	71	17500	18765	*	*	*
TELECOMMUN/BROADCASTING	+	5	+	17800				+	21	+	17956			
EDUCATION														
ELEMENTARY EDUCATION	+	117	+	20066				+	225	+	19102			
PRE-ELEMENTARY EDUCATION	+	4	+	19050				+	9	+	16481			
PHYSICAL EDUCATION	+	12	+	19857				+	22	+	19471			
SPECIAL EDUCATION	+	33	+	19798				+	58	+	19797			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	3	+	13915				1	19	26000	17838	*	*	*
TEXTILES & CLOTHING	+	+	+	+				2	36	26000	18860	*	*	*
MERCHANDISING MANAGEMENT	1	18	17000	19133	*	*	*	2	33	23500	19606	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	19	+	21739				+	33	+	21036			
LETTERS (incl English, Li	2	50	28250	20473	*	*	*	3	100	25767	19922	*	*	*
VISUAL & PERFORMING ARTS	+	12	+	19380				+	33	+	17226			
HUMANITIES - OTHER	+	30	+	24112				+	69	+	23013			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	15	+	22280				+	38	+	21291			
HISTORY	2	17	20700	21363	*	*	*	2	37	20700	21092	*	*	*
POLITICAL SCIENCE/GOVT	7	61	29071	22510	*	*	*	7	97	29071	21941	*	*	*
PSYCHOLOGY	1	66	13000	18687	*	*	*	1	132	13000	18518	*	*	*
SOCIOLOGY	+	15	+	18942				1	40	14000	19961	*	*	*
SOCIAL SCIENCES-OTHER	1	36	20000	21797	*	*	*	1	70	20000	20380	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	3	76	31233	29523	*	*	*	9	231	30400	29370	*	*	*
AGRICULTURAL	+	2	+	25210				+	16	+	24840			
ARCHITECTURAL	+	5	+	25988				+	19	+	25327			
BIOENGINEERING & BIOMEDIC	1	6	29000	27494	*	*	*	2	16	27000	27931	*	*	*
CHEMICAL	49	540	33339	32913	35000	33300	32400	97	1325	33271	32913	34884	33200	32100
CIVIL	18	243	27715	26529	*	*	*	36	656	27440	26340	30000	27532	24000
COMPUTER	6	89	32672	29974	*	*	*	18	216	30999	29946	*	*	*
ELECTRICAL/ELECTRONIC	88	738	31505	30710	33400	31800	30000	182	1972	31406	30471	33400	31610	30000

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 4/1/89 THROUGH 5/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
ENGINEERING (continued)														
INDUSTRIAL	23	180	$29552	$29889	$31200	$30000	$27000	27	447	$29848	$29674	$32000	$30180	$27000
MECHANICAL	84	665	30873	30626	32500	31000	28800	163	1937	30837	30468	33000	30900	28500
METALLURGICAL	4	114	31275	31080	*	*	*	4	167	31275	30599	*	*	*
MINING (INCL GEOLOGICAL)	+	9	+	28156				+	18	+	26435			
NUCLEAR	6	14	31377	30961	*	*	*	15	30	31544	31066	*	*	*
PETROLEUM	+	34	+	34268				+	102	+	33026			
TEXTILE	+	+	+	+				+	3	+	27333			
ENGINEERING TECHNOLOGY	5	116	34000	28546	*	*	*	15	313	31110	28384	*	*	*
INDUSTRIAL TECHNOLOGY	+	24	+	27716				2	65	27900	26614	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	8	+	23525				+	35	+	22590			
ANIMAL SCIENCES	+	1	+	24000				+	13	+	19008			
PLANT SCIENCES	+	+	+	+				+	6	+	18547			
NATURAL RESOURCES	+	4	+	22625				+	6	+	22383			
OTHER AGRICULTURAL SCIENC	1	17	22100	21587	*	*	*	1	44	22100	21048	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	73	362	30026	28682	33000	31000	27000	110	824	30140	28297	33000	31000	27000
COMPUTER PROGRAMMING	1	58	26000	30065	*	*	*	2	87	29500	28738	*	*	*
INFORMATION SCIENCES & SY	1	86	32500	27313	*	*	*	11	221	28575	26590	*	*	*
SYSTEMS ANALYSIS	+	8	+	28949				+	16	+	28762			
HEALTH SCIENCES														
ALLIED HEALTH	+	5	+	20700				+	50	+	23606			
HEALTH SCIENCES	+	3	+	29000				+	27	+	20272			
NURSING	1	11	23500	27212	*	*	*	1	103	23500	23617	*	*	*
PHARMACY	+	9	+	30241				+	75	+	35388			
SCIENCES														
ACTUARIAL	+	19	+	30579				3	27	27168	30382	*	*	*
ARCHITECTURAL & ENVIRONME	+	5	+	23480				+	19	+	24143			
BIOLOGICAL	+	19	+	22486				1	36	26500	20654	*	*	*
CHEMISTRY	+	24	+	24709				33	88	32744	27989	34000	33000	31800
GEOLOGY & GEOLOGICAL SCI	+	11	+	23918				+	16	+	23641			
MATHEMATICS	6	73	26683	27984	*	*	*	20	151	28140	26755	31500	28500	23000
PHYSICS	+	8	+	24975				2	16	32006	25784	*	*	*
OTHER PHYSICAL & EARTH SC	+	3	+	22742				+	14	+	22674			
TOTALS	654	7484						1387	19119					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	109	1183	$26106	$26046	$30000	$26500	$21500	289	3671	$25925	$25728	$30000	$26500	$21600
ACCOUNTING (PRIVATE)	24	286	24452	23274	28000	23675	22000	45	787	24366	23707	30000	23750	19000
COMMERCIAL BANKING (CNSMR	4	78	22875	21032	*	*	*	5	142	28300	21381	*	*	*
COMMERCIAL BANKING (LENDG	2	53	23750	23094	*	*	*	5	118	25300	22624	*	*	*
INVESTMT BANKING (CORP FN	1	31	22000	28198	*	*	*	4	48	25750	27336	*	*	*
INVESTMT BANKNG (M & A)	2	21	28500	29538	*	*	*	3	26	28332	29250	*	*	*
INVESTMT BANKG (REAL EST)	+	7	+	30257				1	12	16700	25025	*	*	*
INVESTMT BANKG (SALES & T	+	10	+	21970				+	19	+	22669			
FINANCIAL/TREASURY ANALYS	26	212	27135	25918	30500	28500	22000	41	422	27121	25548	30500	28000	23000
PORTFOLIO MGMT/BROKERAGE	5	35	24800	22509	*	*	*	7	54	23714	22880	*	*	*
UNDERWRITING	1	41	26000	20991	*	*	*	1	75	26000	20936	*	*	*
MARKETING														
ADVERTISING	3	17	22333	21700	*	*	*	6	33	20333	19786	*	*	*
BRAND/PRODUCT MANAGEMENT	12	75	21208	22754	*	*	*	16	181	22766	23567	*	*	*
BUYER/MERCHANDISING	11	91	25909	23160	*	*	*	19	272	25789	22466	*	*	*
MARKET RESEARCH	2	44	26791	24031	*	*	*	3	86	29196	23811	*	*	*
SALES	26	474	25201	22599	31000	24500	22000	49	1121	24368	22957	30600	23508	19000
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	10	+	20700				+	24	+	22390			
MEDIA PLANNING	+	+	+	+				2	13	32650	20504	*	*	*
ON-AIR REPORTING	+	2	+	13500				+	4	+	15750			
PRODUCTION	1	9	27000	27493	*	*	*	3	26	22333	22662	*	*	*
PUBLIC RELATIONS	+	21	+	21114				2	62	24000	19970	*	*	*
WRITING / EDITING	+	40	+	18582				2	64	19150	17855	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	7	+	20383				1	24	23866	19099	*	*	*
FINANC,TAXA, MONETARY POL	1	10	23000	23851	*	*	*	2	37	26500	21868	*	*	*
ECONOMIC PROGRAMS	+	6	+	21100				1	13	15000	19990	*	*	*
LAW ENFORCEMENT	+	11	+	20375				+	36	+	20864			
MILITARY	+	15	+	21074				3	76	29333	21344	*	*	*
NATIONAL SECURITY	+	1	+	19493				2	10	25409	23430	*	*	*
URBAN / REGIONAL PLANNING	+	4	+	19942				+	14	+	23020			
SOCIAL SERVICES														
ADMINISTRATION	+	36	+	19260				26	92	24723	21871	33000	24000	17000
COUNSELING	1	19	13000	17191	*	*	*	1	38	13000	17189	*	*	*
FUNDRAISING / DEVELOPMENT	+	2	+	21450				+	3	+	22133			
SOCIAL WORK	+	13	+	14795				+	30	+	16698			
ENGINEERING														
BIOENGINEERING	+	9	+	30010				19	45	31609	30944	*	*	*
DESIGN / CONSTRUCT	30	479	29748	28566	33000	30250	26000	68	1317	28944	28582	32600	29000	25343
ENVIRONMENTAL/SANITATION	3	46	28833	28644	*	*	*	9	139	29176	28460	*	*	*
MANUFACTURING/INDUSTRIAL	34	643	31255	30706	33000	31500	29640	68	1959	31263	30623	33000	31350	29600
SYSTEMS / PROGRAMMING	12	130	31043	30549	*	*	*	23	267	31646	30169	33600	32000	30300
POWER SYSTEMS	7	99	30703	30204	*	*	*	28	237	30726	30193	32600	30970	28440
SOFTWARE DESIGN & DEVELOP	18	145	31816	30161	*	*	*	40	309	31656	29951	33324	31950	29800

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	11	82	$32105	$30356	*	*	*	21	201	$31256	$30481	$33000	$31740	$30000
RESEARCH & DEVELOPMENT	16	279	32375	31408	*	*	*	54	606	31849	31105	34000	32370	29600
TESTING	4	87	32695	28775	*	*	*	6	220	30963	28812	*	*	*
PROCESS ENGINEERING	35	532	32820	32182	$34008	$33000	$30300	107	1271	32540	32125	34008	32520	30300
OTHER ENGINEERING	112	231	31221	31155	33300	31260	29040	141	654	31362	30628	33400	31500	29040
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	41	281	28875	27961	32000	29400	25000	57	679	28822	27441	32000	29500	25000
INFORMATION SYSTEMS	9	108	28412	26910	*	*	*	29	319	28955	26822	32000	30000	25000
SYSTEMS ANALYSIS & DESIGN	22	178	29839	28633	32940	30500	27000	28	371	29202	28203	32940	30000	25000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	3	42	25667	30314	*	*	*	11	66	25864	29068	*	*	*
AGRICULTURE/NAT'L RESOURC	+	14	+	21108				+	63	+	21280			
ARCHITECTURE	+	3	+	26467				+	24	+	23486			
CONSULTING	16	335	30567	27902	*	*	*	53	690	29624	27897	33689	30000	25000
HUMAN RESRCS /INDUS RELS	3	41	22000	21244	*	*	*	5	113	23600	22050	*	*	*
MANAGEMENT TRAINEE	44	586	27286	22480	33000	28500	20000	74	1208	26507	21980	33000	26875	20000
MATH/STATISTICIANS	+	17	+	28095				3	31	30000	25409	*	*	*
NURSES / PERSONAL CARE	1	15	23500	27486	*	*	*	1	104	23500	23807	*	*	*
OTHER HEALTH RELATED (EX	+	28	+	23243				+	178	+	27182			
PARALEGAL	1	3	23000	22667	*	*	*	1	6	23000	21737	*	*	*
PERFORMING ARTS (ENTERTAI	+	+	+	+				+	3	+	15000			
RESEARCHERS NON-TECHNICAL	1	9	31000	22621	*	*	*	1	18	31000	23463	*	*	*
RESEARCHERS - TECHNICAL	+	8	+	19924				+	19	+	19975			
TEACHING	+	185	+	20178				1	369	27000	19299	*	*	*
TOTALS	654	7484						1387	19119					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Report No. 4 MAY 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	77	+	$28473				8	274	$29000	$28659	*	*	*
MBA--NON-TECH	5	245	$41080	33931	*	*	*	11	426	38128	33831	*	*	*
MBA--TECH	1	68	32000	37019	*	*	*	4	124	31900	38337	*	*	*
MS-BUSINESS	+	7	+	28225				1	25	35400	29547	*	*	*
DISTRIBUTION MANAGEMENT	+	+	+	+				+	1	+	30900			
ECONOMICS & FINANCE (BANK	+	10	+	31865				1	58	22000	35130	*	*	*
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	+	8	+	31738				+	13	+	30415			
MANAGEMENT INFORMATION SY	1	7	36000	27014	*	*	*	1	24	36000	29753	*	*	*
MARKETING/MKTNG MGT (RESE	+	6	+	29250				+	21	+	30990			
MERCHANDISING MANAGEMENT	+	+	+	+				+	1	+	21000			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	1	+	18000				+	3	+	26000			
JOURNALISM	+	1	+	22400				+	1	+	22400			
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	33500				+	7	+	23614			
ELEMENTARY EDUCATION	+	4	+	22844				+	12	+	22983			
PHYSICAL EDUCATION	+	1	+	12000				+	1	+	12000			
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	3	+	19667				+	9	+	21609			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	1	+	23107			
LETTERS	+	+	+	+				+	2	+	23250			
VISUAL & PERFORMING ARTS	+	3	+	15000				+	4	+	17000			
HUMANITIES - OTHER	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	2	+	19863			
POLITICAL SCIENCE / GOVT	+	3	+	28102				+	5	+	28541			
PSYCHOLOGY	1	6	37000	29400	*	*	*	1	11	37000	26309	*	*	*
SOCIOLOGY	+	1	+	18358				+	3	+	24119			
SOCIAL SCIENCES - OTHER	+	2	+	24402				1	8	43704	23705	*	*	*

continued

ECPO REGIONAL Report No. 4 MAY 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	5	$34350	$34841	*	*	*	2	20	$34350	$33969	*	*	*
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	1	+	38000				+	5	+	34506			
CHEMICAL	15	50	35880	35784	*	*	*	18	104	35939	35970	*	*	*
CIVIL	7	22	32929	32157	*	*	*	7	80	32929	30444	*	*	*
COMPUTER	12	26	39958	38607	*	*	*	20	57	38754	36976	$45000	$38750	$33540
ELECTRICAL/ELECTRONIC	33	156	40775	36531	$46000	$40000	$36800	45	316	39676	36056	46000	39120	33900
INDUSTRIAL	4	15	36125	33870	*	*	*	8	45	37450	34763	*	*	*
MECHANICAL	14	91	36869	35347	*	*	*	24	217	35922	35199	38000	36000	32500
METALLURGICAL	16	24	34965	35035	*	*	*	17	44	34779	34695	*	*	*
MINING & MINERAL	+	+	+	+				+	6	+	31257			
NUCLEAR	+	2	+	33500				+	3	+	34733			
PETROLEUM	+	5	+	35920				+	23	+	38475			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	5	+	25920				+	9	+	26590			
HEALTH SCIENCES	+	4	+	21250				+	11	+	21624			
NURSING	+	+	+	+				+	1	+	25000			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	2	+	22400			
ARCHITECTURAL & ENVIRONME	+	1	+	24000				+	1	+	24000			
BIOLOGICAL	+	+	+	+				+	3	+	22905			
CHEMISTRY	1	6	31920	31637	*	*	*	1	24	31920	32654	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	7	42	38586	36398	*	*	*	17	115	37271	35813	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	+	12	+	33347				+	38	+	31181			
MATHEMATICS (INCL ACTUARI	1	5	41300	33969	*	*	*	3	18	35437	30782	*	*	*
PHYSICS	+	3	+	29408				1	5	29000	29848	*	*	*
POLYMER	+	2	+	41750				+	6	+	34137			
TOTALS	120	932						191	2189					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 4/1/89 THROUGH 5/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	17	134	$48853	$41408	*	*	*	25	315	$47880	$42556	$56000	$46000	$37000
MBA--TECH	1	45	33000	43662	*	*	*	2	98	37150	45674	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	28	179	51489	43557	$60000	$50000	$45000	44	349	49611	44012	57500	50000	44000
MBA--TECH	9	78	48167	44088	*	*	*	12	171	47042	47402	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	27	129	52521	42788	66000	52000	45400	59	303	49289	44390	64000	50000	35000
MBA--TECH	6	50	52000	45416	*	*	*	9	130	49222	48771	*	*	*
TOTALS	88	615						151	1366					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 4/1/89 THROUGH 5/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	3	+	$50333				+	3	+	$50333			
COMPUTER & INFOR SCIENCES	+	1	+	46000				1	5	$59500	50100	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	3	+	39500				+	9	+	36844			
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	+	+	+	+				+	+	+	+			
ENGLISH	+	1	+	26000				+	2	+	23000			
FOREIGN LANGUAGES	+	1	+	26000				+	1	+	26000			
PSYCHOLOGY	+	+	+	+				+	4	+	32500			
SOCIOLOGY	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	1	+	52000				+	8	+	50873			
CHEMICAL	1	55	$40500	48322	*	*	*	1	96	40500	47663	*	*	*
CIVIL	+	3	+	42700				+	5	+	38100			
COMPUTER	+	+	+	+				1	2	48000	52500	*	*	*
ELECTRICAL/ELECTRONIC	3	7	54000	52238	*	*	*	3	22	54000	47237	*	*	*
MECHANICAL	1	2	53500	49850	*	*	*	1	5	53500	46060	*	*	*
METALLURGICAL	4	13	51775	50494	*	*	*	4	16	51775	49853	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	1	+	30000				+	2	+	36700			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	11	83	44909	43747	*	*	*	11	109	44909	43618	*	*	*
GEOLOGICAL SCIENCES	+	2	+	37250				+	6	+	34729			
MATHEMATICS	+	+	+	+				+	+	+	+			
PHYSICS	+	9	+	42910				+	16	+	42712			
POLYMER	+	6	+	44867				+	8	+	44375			
TOTALS	20	191						22	319					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	25803 279 34100/21504	29000 1		21000 3					25800 5
BUSINESS ADMIN (INCL MGMT	27020 5			35333 3		27500 2	30500 2		19000 2
ECONOM & FINANCE (BANKING	26000 6			26700 16	29000 14	25500 2		29290 5	27643 7
HUMAN RSRCS (incl LABOR R				22000 1		25000 1			19500 2
MANAGEMENT INFO SYSTEMS	26556 9			26500 2		25975 4	26792 6	32000 5	31000 2
MARKETING/MARK MGMT (RESR	21500 1	17000 1		23000 6	31000 2	23000 4	21000 1	21000 2	17750 4
ADVERTISING		27500 1				21500 1			
COMMUNICATIONS									25000 1
MERCHANDISING MANAGEMENT								30000 1	
LETTERS (incl English, Li					30000 1			20800 1	
POLITICAL SCIENCE/GOVT				31500 2	30750 2			31000 1	24000 2
CHEMICAL								31896 3	
CIVIL								27855 9	
COMPUTER	27167 3					33800 1		30750 4	32032 1
ELECTRICAL/ELECTRONIC	32550 2					31450 4	31980 3	31027 16	
INDUSTRIAL	27000 1							28643 7	
MECHANICAL					27996 1			32748 2	
ENGINEERING TECHNOLOGY	32000 1								
INDUSTRIAL TECHNOLOGY								27000 1	
COMPUTER SCIENCE	31000 1				31000 1	31100 3	27412 17	28965 13	29750 4
COMPUTER PROGRAMMING							29500 2		
INFORMATION SCIENCES & SY						31333 3	27221 6	27000 1	
ACTUARIAL	27000 1								

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
CHEMISTRY							31896 1		
MATHEMATICS	28500 2				30000 1		28605 2	27267 3	27000 1
PHYSICS							32011 1		

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
ACCOUNTING			20500 1		23000 2				
BUSINESS ADMIN (INCL MGMT			27875 4		20857 7			17000 1	
ECONOM & FINANCE (BANKING	24750 2		21167 3		26000 1			27500 1	30000 1
HOTEL/RESTAURANT MGMT.	20000 2	21200 10							
MANAGEMENT INFO SYSTEMS			24750 2						
MARKETING/MARK MGMT (RESR	19000 1	23000 1	22833 3		22125 8			18000 1	25000 1
REAL ESTATE									20000 1
COMMUNICATIONS					22193 3				
JOURNALISM								17500 1	
HUMAN ECOLOGY (HOME ECONO					26000 1				
TEXTILES & CLOTHING					26000 2				
MERCHANDISING MANAGEMENT					17000 1				
HISTORY				23000 1					
SOCIOLOGY				14000 1					
SOCIAL SCIENCES-OTHER					20000 1				
INDUSTRIAL			27001 1		26000 1				
COMPUTER SCIENCE			26500 2						
INFORMATION SCIENCES & SY								30000 1	
ACTUARIAL			27252 2						
MATHEMATICS			23800 5						

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN		TRANSPORTATION		UTILITIES		OTHER SERVICE		EDUCATION		FEDERAL GOVERN		LOCAL/STATE GO		HOSPITALS		HEALTH SRVCS (	
ACCOUNTING					30000	1					28273	3	22326	1			35000	1
BUSINESS ADMIN (INCL MGMT	29000	1	22400	3	25083	6	20714	7	27000	1	26429	7	26667	3	29000	3	21000	1
ECONOM & FINANCE (BANKING			24000	1														
HOTEL/RESTAURANT MGMT.							23000	1										
MANAGEMENT INFO SYSTEMS	28000	1	22000	1														
MARKETING/MARK MGMT (RESR			20000	1	23333	3	19000	3							21000	1		
COMMUNICATIONS											10000	1						
PSYCHOLOGY																	13000	1
AEROSPACE & AERONAUTICAL					30000	1					25500	1						
BIOENGINEERING & BIOMEDIC	25000	1																
CIVIL	29000	1	26000	2									26410	11				
ELECTRICAL/ELECTRONIC	33533	3			31638	9	29000	1			23857	4	29300	1				
INDUSTRIAL	36000	1																
MECHANICAL					31000	5					25395	3						
NUCLEAR					33950	2					25000	1						
ENGINEERING TECHNOLOGY					25500	1												
COMPUTER SCIENCE	31303	6									34112	1			25000	1		
NURSING															23500	1		
CHEMISTRY	33600	1																
MATHEMATICS					30589	1												

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					25800 1		24500 1		
BUSINESS ADMIN (INCL MGMT	18800 1		29000 1		24667 6	15000 1	21000 1	22333 3	27500 1
ECONOM & FINANCE (BANKING					27500 1				
MANAGEMENT INFO SYSTEMS									29000 1
MARKETING/MARK MGMT (RESR						20000 1	23000 1	25250 4	24532 3
COMMUNICATIONS								21000 1	23508 1
AEROSPACE & AERONAUTICAL					30840 5				
CHEMICAL								31000 2	33550 43 35400/32400
CIVIL				27532 1	29000 1	28000 1	28500 1	25400 5	33000 1
COMPUTER					32920 2				34400 1
ELECTRICAL/ELECTRONIC					30829 15		28572 2		32891 11
INDUSTRIAL					30490 2		31800 1		
MECHANICAL					30216 23 32240/29000		31329 14	29760 4	32760 7
METALLURGICAL					30900 1				31200 1
NUCLEAR					30250 2				32400 1
ENGINEERING TECHNOLOGY							28433 3	29600 2	
INDUSTRIAL TECHNOLOGY					28800 1				
COMPUTER SCIENCE					30264 9				31200 1
BIOLOGICAL				26500 1					
CHEMISTRY									32611 16

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	23655 2	19000 1		27500 1			26000 1	26000 2	29500 1
BUSINESS ADMIN (INCL MGMT	26576 7				23600 1				
ECONOM & FINANCE (BANKING	27000 3	26500 3	26000 2	30000 1			23600 1		
MANAGEMENT INFO SYSTEMS	28125 8	28200 1	33900 2						25000 1
MARKETING/MARK MGMT (RESR	26333 3		27000 1	25000 2				23333 3	
LETTERS (incl English, Li			26500 1						
HISTORY		18400 1							
AEROSPACE & AERONAUTICAL		31600 1							
BIOENGINEERING & BIOMEDIC							29000 1		
CHEMICAL	33000 2	33733 3		33900 1	28500 1		33110 11	33193 14	34329 7
CIVIL									32500 2
COMPUTER	33125 4	31500 1		23408 1					
ELECTRICAL/ELECTRONIC	32184 18	31506 62 35000/30400	30800 3	33000 1	30960 1		32702 2	31936 7	34000 1
INDUSTRIAL	31070 3	29800 4	30500 2		28800 1			31200 1	
MECHANICAL	31613 4	30983 45 37200/29300	30800 3	30750 2	29750 15		31608 5	31990 10	30413 3
METALLURGICAL					30600 1				
NUCLEAR		31929 9							
ENGINEERING TECHNOLOGY		33411 4						32750 4	
OTHER AGRICULTURAL SCIENC			22100 1						
COMPUTER SCIENCE	31644 30 34500/30000	30758 20 33000/29472							
CHEMISTRY		32418 5	32325 4		32500 1				34025 4
MATHEMATICS	31500 1	32175 4							
PHYSICS			32000 1						

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
ACCOUNTING						30933 3
BUSINESS ADMIN (INCL MGMT				25000 1		23100 2
DISTRIBUTION MANAGEMENT						28500 7
ECONOM & FINANCE (BANKING			33000 1			26300 3
MANAGEMENT INFO SYSTEMS						27600 1
MARKETING/MARK MGMT (RESR		17000 1				23000 2
AEROSPACE & AERONAUTICAL						32300 1
CHEMICAL		33750 4		26500 1		33336 5
CIVIL				27600 1		
ELECTRICAL/ELECTRONIC						31260 16
INDUSTRIAL				31600 2		
MECHANICAL		32842 5	32000 1			30325 11
METALLURGICAL				32400 1		
COMPUTER SCIENCE						30600 1
CHEMISTRY		33300 1				

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	25835 300 34100/21504	24500 3		26430 33 50000/19000	29447 19	24886 14	26972 9	28683 15	24220 25 39500/18000
BACHELOR - TECHNICAL	29145 11				29665 3	31536 11	28293 32 33324/23000	29562 59 34100/27000	29672 6

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	21700 5	21364 11	24115 13	18500 2	22176 26 27000/18980			20000 4	25000 3
BACHELOR - TECHNICAL			25351 10		26000 1			30000 1	

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	28500 2	22200 6	25050 10	20455 11	27000 1	25438 11	25582 4	27000 4	23000 3
BACHELOR - TECHNICAL	31694 13	26000 2	31249 19	29000 1		25623 10	26651 12	24250 2	

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	18800 1		29000 1		25163 8	17500 2	22833 3	23625 8	25601 6
BACHELOR - TECHNICAL				27016 2	30492 61 33840/29000	28000 1	30540 21 33000/28500	28249 13	33143 82 35400/31900

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	26884 23 33000/23000	24183 6	28883 6	26875 4	23600 1		24800 2	24400 5	27250 2
BACHELOR - TECHNICAL	31908 62 34500/31000	31380 158 44000/29500	30657 14	30362 5	29881 20 32500/28500		32455 19	32510 36 35000/32000	33332 17

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL		17000 1	33000 1	25000 1		27278 18
BACHELOR - TECHNICAL		33251 10	32000 1	29940 5		31274 34 34080/29040

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	25873 274 34100/22000	24866 27 40300/21000		19000 1					22000 2
BUSINESS ADMIN (INCL MGMT	23667 3	22000 5	50000 1	30000 2					26747 6
ECONOM & FINANCE (BANKING	27467 3	25010 10	23000 3	28500 1	25500 2	28500 2	16700 1		28261 23 33000/24000
MANAGEMENT INFO SYSTEMS	27800 5				22000 1				25000 2
MARKETING/MARK MGMT (RESR	18500 1	21667 3	22500 1	19000 1					23250 2
LETTERS (incl English, Li									30000 1
POLITICAL SCIENCE/GOVT									29750 2
ELECTRICAL/ELECTRONIC	32550 2								
INDUSTRIAL	27000 1								
MECHANICAL						27996 1			
COMPUTER SCIENCE									24250 2
MATHEMATICS					30000 1				23000 1

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ACCOUNTING							30000 1		
BUSINESS ADMIN (INCL MGMT	17000 1			24167 3	26125 4		23320 10		
DISTRIBUTION MANAGEMENT					28500 7				
ECONOM & FINANCE (BANKING	25000 3				26000 1		18750 2		
HOTEL/RESTAURANT MGMT.							19000 1		
MANAGEMENT INFO SYSTEMS				28375 2			23000 1		
MARKETING/MARK MGMT (RESR	24500 2		17333 3	22250 8	20667 3	26580 1	22676 20 30000/19000		
ADVERTISING			24500 2						
COMMUNICATIONS	25000 1		21000 1	21600 1			23508 1		
HUMAN ECOLOGY (HOME ECONO					26000 1				
TEXTILES & CLOTHING					26000 2				
MERCHANDISING MANAGEMENT				17000 1					
LETTERS (incl English, Li							26500 1		
HISTORY				18400 1					
POLITICAL SCIENCE/GOVT		26000 1					22000 1		
SOCIAL SCIENCES-OTHER					20000 1				
CHEMICAL							30250 2		
COMPUTER							23408 1		
ELECTRICAL/ELECTRONIC							30820 5		
INDUSTRIAL						27001 1			
MECHANICAL						34008 1	29900 2		
COMPUTER SCIENCE							28000 1		33800 1
INFORMATION SCIENCES & SY									31500 1

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BUSINESS ADMIN (INCL MGMT		23000 1	25000 1				15000 1		29333 3
MARKETING/MARK MGMT (RESR		22000 2	23000 1			30000 1			
JOURNALISM				17500 1					
LETTERS (incl English, Li				20800 1					
ELECTRICAL/ELECTRONIC					23866 1				
MATHEMATICS						23000 1			

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
ACCOUNTING	40818 1								
BUSINESS ADMIN (INCL MGMT			25884 19					15000 1	
ECONOM & FINANCE (BANKING								33000 1	
HOTEL/RESTAURANT MGMT.			23000 3						
MARKETING/MARK MGMT (RESR			22667 3					25000 1	
COMMUNICATIONS	10000 1								
PSYCHOLOGY				13000 1					
SOCIOLOGY			14000 1						
AEROSPACE & AERONAUTICAL								28500 1	
CHEMICAL							33574 5	33967 3	33540 2
CIVIL								26688 21 31000/24000	27833 6
ELECTRICAL/ELECTRONIC							30960 5	30769 18	
INDUSTRIAL							32000 1		
MECHANICAL							30985 7	28780 13	28500 1
NUCLEAR							29000 1		
ENGINEERING TECHNOLOGY								29263 6	
CHEMISTRY								33600 3	

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CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	21000 1						23000 1		
MANAGEMENT INFO SYSTEMS						28200 1		31200 1	
AEROSPACE & AERONAUTICAL		32500 1	30000 1			28550 2	32000 1	32300 1	30600 2
BIOENGINEERING & BIOMEDIC						25000 1			29000 1
CHEMICAL	32983 6		28500 1			33306 15		33461 38 35400/32496	33283 24 35400/32400
CIVIL						33000 1			28484 6
COMPUTER		32000 1		31800 3	33000 1	33840 1			32933 3
ELECTRICAL/ELECTRONIC	31724 11	31463 15	31246 15	32432 5	31529 16	32404 14	32790 2	31515 14	31343 37 34400/30000
INDUSTRIAL	30164 9	32011 1			31200 1				29425 4
MECHANICAL	30941 28 33000/29600	30798 2	29963 7		27850 2	30429 7	32600 2	31550 31 37200/29500	30982 52 33500/29500
METALLURGICAL						31200 1			31300 3
NUCLEAR		31500 1	32633 3			31033 3			31666 7
ENGINEERING TECHNOLOGY	32224 5		25500 1					44000 1	28444 1
INDUSTRIAL TECHNOLOGY	28800 1								
COMPUTER SCIENCE				31512 30 35000/29800	32016 1	31265 4			30900 1
INFORMATION SCIENCES & SY				31662 2				30000 1	
CHEMISTRY	32899 7	33150 2				31774 4		32767 16	
MATHEMATICS								32400 3	
PHYSICS								32000 1	

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CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTUPE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ACCOUNTING									27153 4
BUSINESS ADMIN (INCL MGMT	25000 1			23000 1			32050 2	26000 2	22835 13
ECONOM & FINANCE (BANKING	25000 1		21500 1				29744 8		28792 12
HOTEL/RESTAURANT MGMT									20778 9
HUMAN RSRCS (incl LABOR R								22000 3	20000 1
MANAGEMENT INFO SYSTEMS	25483 6	28278 9	28943 7				28444 9		32300 2
MARKETING/MARK MGMT (RESR			30000 1	23000 1			25000 1		23222 9
REAL ESTATE									20000 1
COMMUNICATIONS									22490 2
MERCHANDISING MANAGEMENT							30000 1		
POLITICAL SCIENCE/GOVT									32500 2
CHEMICAL							33689 1		
CIVIL							28248 2		
COMPUTER		31000 2					28375 4		33016 2
ELECTRICAL/ELECTRONIC		30851 7	34000 1				30369 8		32680 5
INDUSTRIAL			27000 2				30400 5		30750 2
MECHANICAL							33996 1		31733 6
ENGINEERING TECHNOLOGY							32000 1		
INDUSTRIAL TECHNOLOGY							27000 1		
OTHER AGRICULTURAL SCIENC									22100 1
COMPUTER SCIENCE	29590 44 34112/27000	26500 4	30389 13	27000 1			29500 6		32380 2
COMPUTER PROGRAMMING	29500 2								
INFORMATION SCIENCES & SY	27000 2	28500 3	23000 1				27000 1		

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CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ACTUARIAL				27168 3					
BIOLOGICAL		26500 1							
CHEMISTRY									31800 1
MATHEMATICS	25000 1	28605 2	28750 2	26000 5			30695 2		
PHYSICS		32011 1							

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BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

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CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT								27000 1
HISTORY				23000 1				
POLITICAL SCIENCE/GOVT						31000 1		
ELECTRICAL/ELECTRONIC	31500 1							
NURSING		23500 1						
MATHEMATICS	29250 2							

AVERAGE SALARY OFFERS MAY 1989 ECPO REGIONAL CUMULATIVE REPORT

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

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CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25875 286 34100/21600	24366 45 40300/19000	28300 5	25300 5	24333 3	28500 2	16700 1		27381 38 33000/23000
BACHELOR - TECHNICAL	30700 3				30000 1	27996 1			23833 3

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL	23714 7	26000 1	20333 6	22766 16	25789 19	26580 1	22848 38 30000/17000		
BACHELOR - TECHNICAL						30505 2	29619 11		32650 2

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL		22333 3	24000 2	19150 2		30000 1	15000 1		29333 3
BACHELOR - TECHNICAL					23866 1	23000 1			

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL	25409 2		24723 26 42000/17000	13000 1				24333 3	
BACHELOR - TECHNICAL							31609 19	29157 65 35500/25500	29176 9

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	21000 1					28200 1	23000 1	31200 1	
BACHELOR - TECHNICAL	31416 67 35000/29640	31646 23 35000/30300	30726 28 33100/28440	31656 40 35000/29800	31256 21 34500/30000	31918 53 35000/30000	32556 5	32552 106 44000/30300	31362 141 35400/29040

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	25363 8	28278 9	28233 9	23000 2			29193 21 40000/25000	23600 5	24755 55 36600/19000
BACHELOR - TECHNICAL	29387 49 34112/26000	29259 20 32500/25710	29661 19	26500 9			29907 32 36000/27000		31579 19

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL				23000 1		31000 1		27000 1
BACHELOR - TECHNICAL	30000 3	23500 1						

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MBA--NON-TECH	31281 5			37000 1	55000 1				45000 1
MBA--TECH	29500 2								32000 1

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					36000 1				
MBA--TECH									36600 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		45000 1						45000 1	
MBA--TECH									

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH						
MBA--TECH						